Stolt-Nielsen Limited



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Stolt-Nielsen Limited Reports Unaudited Results For the First Quarter of 2022

LONDON, March 31, 2022 – Stolt-Nielsen Limited (Oslo Børs: SNI) today reported unaudited results for the first quarter of 2022. The Company reported a first-quarter net profit attributable to shareholders of \$52.3 million, with revenue of \$606.2 million, compared with a net profit of \$35.0 million, with revenue of \$593.1 million, in the fourth-quarter 2021.

Highlights for the first quarter, compared with the fourth quarter of 2021, were:

- Stolt Tankers reported operating profit of \$25.0 million, up from \$19.2 million as rising bunker prices were more than offset by bunker surcharges and higher spot freight rates.
- The Stolt Tankers Joint Service (STJS) Sailed-in Time-Charter Index increased marginally from 0.51 to 0.52. The STJS sailed-in revenue for the quarter was \$18,786 per operating day based on an average ship size of 31,717 deadweight tonnes (DWT), marginally up from \$18,438.
- Stolthaven Terminals reported operating profit of \$22.0 million, up from \$8.4 million. Besides a prior quarter negative impact of a \$10.0 million impairment, the improvement in results was largely driven by higher throughput and storage revenue following an increase in utilisation.
- Stolt Tank Containers reported operating profit of \$40.0 million, up from \$36.4 million, reflecting improved transportation margin and higher demurrage revenue.
- Stolt Sea Farm reported an operating profit, before fair value adjustment of biomass, of \$6.5 million compared with \$5.3 million, reflecting continued high volumes and firm sales prices for both turbot and sole.
- Stolt-Nielsen Gas reported operating profit of \$3.6 million, compared to \$1.8 million. The previous quarter included a gain on sale of land in Canada of \$3.2 million, while the first quarter included \$4.7 million as our share of a gain on the sale of a 20,000-cbm newbuilding by Avenir.
- Corporate and Other reported an operating loss of \$4.7 million compared with a loss of \$0.1 million. The increase was due to higher profit sharing and other employee benefit expenses.

Niels G. Stolt-Nielsen, Chief Executive Officer of Stolt-Nielsen Limited, commented: "Typically the first quarter of the year is the seasonally weakest quarter for our businesses. However, this year the first quarter showed no signs of weakness as we posted our strongest quarterly results since 2008, with Stolt Tank Containers leading the way with record earnings. Although shipment volumes were down, margins held firm, supported by our ability to secure space on container ships and higher demurrage revenue. At Stolt Tankers firmer spot rates helped offset higher bunker cost, and subsequent to quarterend it appears that spot rates continue to match the increase in bunker cost. Increased utilisation and throughput volume at Stolthaven Terminals resulted in higher revenue and margins. And at Stolt Sea Farm, contrary to normal seasonal patterns where we usually experience a drop in prices and volume during January and February, sales volumes have held up very well. We were consequently able to maintain prices throughout the quarter.

"Just as we thought life would go back to "normal" after the pandemic, war breaks out in Ukraine. The central banks are raising interest rates, trying to curb inflation. Oil and gas prices are skyrocketing and a new outbreak of Covid is lurking in China. I can't imagine a more difficult environment to give a quarterly guidance, but let me try. There have been no further newbuilding orders in the chemical tanker space. There is a drive to secure refined products away from Russia causing longer tonne-mile demand in the MR market resulting in swing tonnage beginning to exit the chemical trade. In times of



uncertainty the product and chemical markets tend to secure additional storage capacity, so we predict a strengthening of utilisation and rates in Stolthaven Terminals. I expect shipments in Stolt Tank Containers to come down because of the demand destruction caused by the high container liner rates. The value of some of the products we carry in STC cannot justify these increased rates and the products could possibly move back to chemical tankers. However, I still believe margin and shipment volumes will give a record year for STC. I expect Stolt Sea Farm to have a similar year as in 2021.

"On March 7th we announced the purchase of 5% of the A-shares in Odfjell SE. This investment is driven by our belief in the chemical tanker industry and a pending recovery. Our investment has naturally prompted speculation about a potential merger between Stolt Tankers and Odfjell Tankers. I have previously spoken out about the need for consolidation in the chemical tanker industry and still strongly believe it is the best way to make our industry environmentally and economically sustainable."

On December 2, 2021, the Company paid an interim dividend of \$0.50 per Common Share to shareholders of record on November 10, 2021.

On January 26, 2022, the Company's Chief Executive Officer, Mr Niels G. Stolt-Nielsen announced his intention to retire from his position as CEO once a replacement has been identified. The intention is that Mr Stolt-Nielsen will succeed Mr Cooperman as Chairman of the Board when he retires as Chairman, subject to approval of the shareholders at the Annual General Meeting on April 21, 2022. The intention is that Mr. Cooperman will remain as a Director.

On January 31, 2022, the Company announced that Mr Hans Augusteijn would succeed Mr Michael W. Kramer as President of Stolt Tank Containers, as Mr Kramer assumes the role of Executive Vice President, Marketing and Business Development, at Stolt-Nielsen Limited.

On February 24, 2022, the Company's Board of Directors recommended a final dividend of \$0.50 per share, payable to shareholders of record on April 27, 2022, subject to a favourable vote at the Company's Annual General Meeting in April.

On March 16, 2022, subsequent to quarter-end, the Company published its Annual Report for 2021, available to download from the Company's website: www.stolt-nielsen.com.

| SNL | Performance | Summary | and Results |
|-----|-------------|---------|-------------|
| | | | |

| Reporting Item (in USD millions, except per share data and number of shares) | | Quarter | |
|--|-------|---------|-------|
| | 1Q22 | 4Q21 | 1Q21 |
| Revenue | 606.2 | 593.1 | 480.2 |
| Operating profit | 91.8 | 77.0 | 36.0 |
| Net profit | 52.3 | 35.0 | 2.5 |
| EPS attributable to SNL shareholders – diluted | 0.98 | 0.65 | 0.05 |
| Weighted average number of shares - | | | |
| diluted (in millions) | 53.5 | 53.5 | 53.5 |

Debt, net of cash and cash equivalents, was \$2,237.9 million as of February 28, 2022, compared with \$2,312.2 million as of November 30, 2021. Shareholders' equity of SNL as of February 28, 2022 was \$1,554.0 million, compared with \$1,472.9 million as of November 30, 2021.

Net interest expense in the first quarter was \$30.9 million, up slightly from \$30.4 million in the fourth quarter due to break costs resulting from early repayment of the *Stolt Groenland* loan facility. SNL had \$114.3 million of cash and cash equivalents and \$329.9 million of available and undrawn committed revolving credit lines as of February 28, 2022, compared with \$123.9 million of cash and cash equivalents and \$309.9 million of available and undrawn committed revolving credit lines as of November 30, 2021.



Segment Information

| Operating Profit (Loss) by Division (in USD millions) | Quarter | | |
|---|---------|-------|-------|
| | 1Q22 | 4Q21 | 1Q21 |
| Stolt Tankers | 25.0 | 19.2 | 12.9 |
| Stolthaven Terminals | 22.0 | 8.4 | 15.7 |
| Stolt Tank Containers | 40.0 | 36.4 | 8.0 |
| Stolt Sea Farm | 5.9 | 11.3 | 1.0 |
| Stolt-Nielsen Gas | 3.6 | 1.8 | 0.6 |
| Corporate & Other | (4.7) | (0.1) | (2.2) |
| Total | 91.8 | 77.0 | 36.0 |

Stolt Tankers

Stolt Tankers reported first-quarter revenue of \$314.5 million versus \$307.8 million in the fourth quarter. Deep-sea freight revenue improved by \$4.6 million, or 2.1%. While operating days were down 1.0% and volume invoiced was down 3.3%, freight rates were overall up 6.4% driven largely by a 14.3% increase in spot rates compared with the fourth quarter. Regional fleet freight revenue was flat during the quarter. A 9.5% increase in bunker prices drove an increase in bunker surcharge revenue of \$1.6 million.

Stolt Tankers reported a first-quarter operating profit of \$25.0 million, up from \$19.2 million in the fourth quarter. The fourth quarter benefited from \$3.8 million in positive one-offs relating to Den Norske Krigsforsikring for Skib capital distribution offset by a loss on disposal of assets. First quarter trading results were up \$2.9 million due to the improvement in deep-sea revenue and lower sublet and barging and transhipment expense, partly offset by higher bunker costs. Bunker costs increased by \$7.8 million as the average price of bunkers consumed increased to \$580 from \$530 per tonne. Owning expenses were marginally up by \$0.6 million. Depreciation was down \$4.5 million following the disposal of ships in the prior quarter and the effect of a year-end upward adjustment to residual values reflecting higher steel prices. Administrative and general expenses were lower by \$1.8 million compared to the prior quarter, and equity income from joint ventures was up by \$0.7 million, in line with the improved trading results.

Stolthaven Terminals

Stolthaven Terminals reported first-quarter revenue of \$66.1 million, up from \$62.1 million in the fourth quarter. The first quarter saw an improvement in storage and throughput revenue of 4.6% driven by an improvement in rates and an increase in utilisation at wholly-owned terminals from 92.8% to 96.3%. Utility revenue was up 16.2% driven by increased steam revenue during the colder winter months, and other services revenue was up 7.7% reflecting the increased activity levels.

Stolthaven reported first-quarter operating profit of \$22.0 million, up from \$8.4 million in the fourth quarter due to a prior quarter impairment of \$10.0 million and to the improvement in revenue this quarter. However, operating expenses were up 3.7% overall reflecting the increased activity levels and the additional cost of steam. Lower administrative and general expenses were offset by lower equity income from joint ventures, which was down by \$0.7 million, due to higher utility cost and higher personnel and manning costs in the joint ventures.

Stolt Tank Containers

Stolt Tank Containers (STC) reported first-quarter revenue of \$195.3 million, up from \$191.5 million in the fourth quarter. Transportation revenue decreased 1.4% as shipments were down 6.0% to 30,694, partly offset by an increase in transportation rates, reflecting the continued rise in ocean freight and



trucking cost. Demurrage revenue increased by 6.0% following a significant rise in the third and fourth quarters driven by logistical bottlenecks and customers holding onto more tanks longer. Utilisation fell to 70.3% compared with 72.2% in the prior quarter.

STC reported a first-quarter operating profit of \$40.0 million, up from \$36.4 million in the fourth quarter.

Stolt Sea Farm

Stolt Sea Farm (SSF) reported first-quarter revenue of \$30.0 million, down from \$31.1 million in the fourth quarter, due to a slight reduction in turbot volume sold, partly offset by improvements in prices for both turbot and sole. Turbot prices improved by a further 1.0% on top of significant increases in recent quarters, while sales volumes were down 2.9%, as third-party traded volume is being phased out. Likewise, sole prices increased 2.2%, while the volume sold during the quarter improved by 6.1%.

SSF reported a first-quarter operating profit of \$6.5 million before fair value adjustment of biomass, compared with a fourth-quarter operating profit of \$5.3 million, predominantly reflecting the improvement in prices and a continued reduction in the production cost per kilo of sole. The fair value adjustment of biomass showed a loss of \$0.6 million compared with a gain of \$6.0 million in the prior quarter. The prior quarter gain reflected the continued improvement in prices and increase in biomass inventory ahead of the peak Christmas season.

Stolt-Nielsen Gas

Stolt-Nielsen Gas (SNG) reported a first-quarter operating profit of \$3.6 million, compared with \$1.8 million in the fourth quarter, which included a gain on the sale of a property in Canada of \$3.2 million. The fifth ship in Avenir's newbuilding programme, *Avenir Allegiance*, which was delivered in December 2021, was subsequently sold to Chinese buyers at a gain. SNG consists of the Company's investments in Golar LNG, Avenir LNG and Cool Company Ltd.

Avenir LNG continues to deliver on its strategy in becoming a leader in shipping, storing and selling LNG to stranded demand and supplying LNG to a growing fleet of ships powered by LNG. Avenir now operates four modern, small scale LNG tankers with bunkering capability and one LNG terminal in Sardinia. Two of the ships are employed under long-term time charters with New Fortress Energy and Petronas, with the two remaining ships traded by Avenir in Europe to support the strategy of sourcing, shipping, storing and delivering clean-burning, cost efficient LNG to areas of stranded LNG demand not serviced by pipelines. Avenir has one further newbuilding due for delivery in May 2022, where employment has been secured under time charters, initially to New Fortress Energy during the second half of 2022 and then subsequently to Shell at the beginning of 2023. With the progress made, Avenir is well positioned to capitalise on the growing LNG distribution and bunkering markets.



Conference Call

Stolt-Nielsen Limited (Oslo Børs: SNI) will host a presentation and conference call to discuss the Company's unaudited results for the first quarter of 2022 on **Thursday, March 31, 2022 at 15:00 CEST (09:00 EDT, 14:00 BST)** at Skandinaviska Enskilda Banken (SEB), Filipstad Brygge 1, 0252 Oslo, Norway.

The presentation and video conference will be hosted by:

- Mr. Niels G. Stolt-Nielsen Chief Executive Officer, Stolt-Nielsen Limited
- Mr. Jens F. Grüner-Hegge Chief Financial Officer, Stolt-Nielsen Limited

A live video webcast of the presentation may be accessed via the Stolt-Nielsen website at: https://www.stolt-nielsen.com/investors/financial-results/

Registration is required and all viewers will have the option to ask questions. Also, those who want to dial in and join the conference must register prior to the conference using the following link here.

The presentation will be published on our website: https://www.stolt-nielsen.com/investors/financial-results/

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About Stolt-Nielsen Limited

Stolt-Nielsen (SNL or the 'Company') is a long-term investor and manager of businesses focused on opportunities in logistics, distribution and aquaculture. The Stolt-Nielsen portfolio consists of its three global bulk-liquid and chemicals logistics businesses – Stolt Tankers, Stolthaven Terminals and Stolt Tank Containers – Stolt Sea Farm and investments in LNG. Stolt-Nielsen Limited is listed on the Oslo Stock Exchange (Oslo Børs: SNI).

This information is subject of the disclosure requirements pursuant to section 5-12 of the Norwegian Securities Trading Act.

Forward-Looking Statements

This press release contains "forward-looking statements" based on information available to the Company on the date hereof, and the Company assumes no obligation to update any such forward-looking statement. These statements may be identified by the use of words like "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project," "will," "should," "seek," and similar expressions. The forward-looking statements reflect the Company's current views and assumptions and are subject to risks and uncertainties. The Company does not represent or warrant that the Company's actual future results, performance or achievements will be as discussed in those statements, and assumes no obligation to, and does not intend to, update any of those forward-looking statements other than as may be required by applicable law.

STOLT-NIELSEN LIMITED AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENTS (in US dollar thousands, except per share data) (UNAUDITED)

| | Three Months Ended | | | | | |
|--|--------------------|-----------------|----|---------------------|----|---------------------|
| | - | Feb 28 | | Nov 30 | | Feb 28 |
| | | 2022 | | 2021 | | 2021 |
| Revenue | \$ | 606,208 | \$ | 593,055 | \$ | 480,161 |
| Operating expenses (a) | | 403,049 | | 379,103 | | 327,574 |
| | | 203,159 | | 213,952 | | 152,587 |
| Depreciation and amortisation Impairment of assets (b) | | 68,283 | | 73,114 10,000 | | 72,031 |
| Gross profit | | 134,876 | | 130,838 | | 80,556 |
| Share of profit of joint ventures and associates | | 13,788 | | 8,910 | | 9,009 |
| Administrative and general expenses | | (58,559) | | (57,063) | | (53,933) |
| Gain (loss) on disposal of assets, net (c) | | 750 | | (6,219) | | 62 |
| Other operating income | | 972 (17) | | 542 (45) | | 334 (45) |
| Other operating expenses | | | | | | |
| Operating Profit | | 91,810 | | 76,963 | | 35,983 |
| Non operating income (expense) | | 050 | | =00 | | |
| Finance income | | 852 (2,215) | | 709 | | 617 |
| Finance expense - finance leases Finance expense - debt and other (d) | | (29,582) | | (2,646) (28,427) | | (2,771) (30,373) |
| Foreign currency exchange (loss) gain, net | | (2,081) | | (2,033) | | 1,184 |
| Other non-operating loss, net | | 1,249 | | (1,334) | | 58 |
| Profit before income tax | | 60,033 | | 43,232 | | 4,698 |
| Income tax expense | | (7,740) | | (8,212) | | (2,195) |
| Net Profit | \$ | 52,293 | \$ | 35,020 | \$ | 2,503 |
| PER SHARE DATA | | <u> </u> | | | | |
| Net profit attributable to SNL shareholders | | | | | | |
| Basic | \$ | 0.98 | \$ | 0.65 | \$ | 0.05 |
| Diluted | \$ | 0.98 | \$ | 0.65 | \$ | 0.05 |
| Diluted | Φ | 0.90 | Ψ | 0.03 | φ | 0.05 |
| Weighted average number of common shares and common share equivalents outstanding: | | | | | | |
| Basic | | 53,524 | | 53,524 | | 53,524 |
| Diluted | | 53,524 | | 53,524 | | 53,524 |
| SELECTED CASH FLOW DATA | | | | | | |
| Capital expenditures (excluding capitalised interest) | \$ | 23,481 | \$ | 25,425 | \$ | 102,413 |
| Equity contributions and advances to joint ventures and associates, | | 0.40 | | | | 40.000 |
| net of repayments Total selected cash flow data | \$ | 243 | \$ | 25,426 | \$ | 13,923 116,336 |
| Total selected cash now data | Ψ | 25,724 | Ψ | 25,420 | Ψ | 110,550 |
| EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTISATION (EBITDA) AND ONE-TIME ITEMS | | | | | | |
| Profit before income tax | \$ | 60,033 | \$ | 43,232 | \$ | 4,698 |
| Adjusted for: Depreciation and amortisation | | 68,283 | | 73,114 | | 72,031 |
| Impairment of assets | | - | | 10,000 | | · - |
| Finance income | | (852) | | (709) | | (617) |
| Finance expense - finance leases Finance expense - debt and other (d) | | 2,215 29,582 | | 2,646 28,427 | | 2,771 30,373 |
| (Gain) loss on disposal of assets, net | | (750) | | 6,219 | | (62) |
| EBITDA | \$ | 158,511 | \$ | 162,929 | \$ | 109,194 |
| Fair value adjustment made to biological assets | | | | | | |
| (included in operating expenses) | _ | 649 | _ | (5,990) | _ | (1,317) |
| EBITDA before fair value of biological assets and other one-time items | \$ | 159,160 | \$ | 156,939 | \$ | 107,877 |

- (a) Operating expenses in the fourth quarter of 2021 include a \$12.5 million credit to insurance expense related to an insurance club capital distribution in the tanker segment.
- (b) The fourth quarter of 2021 balance represents a \$10.0 million of impairment of Terminal Australian property, plant and equipment.
- (c) The fourth quarter of 2021 includes a \$13.0 million loss on the Stolt Groenland, net of insurance proceeds, partially offset by gains from the recycling of Stolt Sequoia and Stolt Spruce and sale of land held by Stolt LNGaz.
- (d) Excludes capitalised interest of \$0.1 million, \$0.2 million and \$0.3 million in the first quarter of 2022 and fourth and first quarters of 2021, respectively.

STOLT-NIELSEN LIMITED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in US dollar thousands) (UNAUDITED)

| | As | of |
|---|-------------------|-------------------|
| | Feb 28 2022 | Nov 30 2021 |
| ASSETS | | |
| Cash and cash equivalents | \$ 114,306 | \$ 123,868 |
| Restricted cash | 6,098 | 6,096 |
| Receivables | 297,829 | 285,749 |
| Receivables from insurance (a) | - | 58,598 |
| Inventories | 6,050 | 6,986 |
| Biological assets | 50,914 | 50,344 |
| Prepaid expenses | 85,180 | 76,645 |
| Derivative financial instruments | 1,359 | 589 |
| Income tax receivable | 4,095 | 987 |
| Other current assets | 39,827 | 54,351 |
| Total current assets | 605,658 | 664,213 |
| Property, plant and equipment | 2,831,588 | 2,856,137 |
| Right-of-use assets | 215,988 | 203,048 |
| Investment in and advances to joint ventures and associates | 631,935 | 611,906 |
| Investments in equity instruments (b) | 63,479 | 37,873 |
| Deferred tax assets Goodwill and other intangible assets | 8,268 38,567 | 9,238 38,967 |
| Employee benefit assets | 26,060 | 25,370 |
| Derivative financial instruments | 16,675 | 6,868 |
| Insurance reimbursement receivables (c) | 172,669 | 162,887 |
| Other non-current assets | 19,735 | 19,702 |
| Total non-current assets | 4,024,964 | 3,971,996 |
| Total assets | \$ 4,630,622 | \$ 4,636,209 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| | • | |
| Short-term bank loans | \$ - | \$ 40,000 |
| Current maturities of long-term debt | 452,648 | 490,502 |
| Current lease liabilities | 47,345 110,067 | 43,473 |
| Accounts payable Accrued voyage expenses | 119,067 57,665 | 114,607 51,328 |
| Accrued expenses | 198,966 | 197,904 |
| Provisions | 2,433 | 2,968 |
| Income tax payable | 15,069 | 12,534 |
| Dividend payable | - | 26,829 |
| Derivative financial instruments | 6,729 | 10,239 |
| Other current liabilities | 41,266 | 37,543 |
| Total current liabilities | 941,188 | 1,027,927 |
| Long-term debt | 1,676,015 | 1,695,142 |
| Long-term lease liabilities | 176,219 | 166,977 |
| Deferred tax liabilities | 71,640 | 68,025 |
| Employee benefit obligations | 31,832 | 31,720 |
| Derivative financial instruments | 4,549 | 7,938 |
| Long-term provisions (c) | 173,946 | 164,126 |
| Other non-current liabilities | 1,257 | 1,425 |
| Total non-current liabilities | 2,135,458 | 2,135,353 |
| Total liabilities | 3,076,646 | 3,163,280 |
| Common stock and Founder's shares | 58,538 | 58,538 |
| Paid-in surplus | 195,466 | 195,466 |
| Retained earnings | 1,637,271 | 1,584,978 |
| Other components of equity | (226,248) | (255,002) |
| | 1,665,027 | 1,583,980 |
| Treasury stock | (111,051) | (111,051) |
| Total shareholders' equity | 1,553,976 | 1,472,929 |
| Total liabilities and shareholders' equity | \$ 4,630,622 | \$ 4,636,209 |
| Debt, net of cash and cash equivalents (d) | \$ 2,237,921 | \$ 2,312,226 |

- (a) At November 30, 2021, receivables from insurance included an insurance club capital distribution and settlement proceeds related to Stolt Groenland.
- (b) Investments in equity instruments include shares of Golar LNG Limited acquired for \$106.4 million, Ganesh Benzoplast Limited for \$5.1 million and Cool Company Ltd for \$10.0 million. A cumulative fair value loss of \$57.9 million has been recorded through Other components of equity to reflect the change in share prices.
- (c) Long-term insurance reimbursement receivables have been established for the third party claims in which reimbursements from insurance companies are virtually certain. The offsetting liability to the third parties has been included in long-term provisions.
- (d) Computed as short-term bank loans, current maturities of long-term debt and lease liabilities and long-term debt and lease liabilities less cash and cash equivalents.

STOLT-NIELSEN LIMITED AND SUBSIDIARIES SELECTED SEGMENT AND FINANCIAL DATA (in US dollar thousands) (UNAUDITED)

The following tables present the contribution to revenue, gross profit, operating profit and EBITDA for each of SNL's reportable segments and other corporate items.

| | Three Months Ended | | | | | |
|--|--------------------|---|-----------------|--|----------|--|
| | | Feb 28 | nree w | Nov 30 | | Feb 28 |
| | | 2022 | | 2021 | | 2021 |
| REVENUE: | | | | | | |
| Stolt Tankers Deepsea | \$ | 264,033 | \$ | 257,456 | \$ | 213,083 |
| Regional Fleet | Ф | 50,495 | Φ | 50,379 | Φ | 47,687 |
| Stolt Tankers - Total | | 314,528 | | 307,835 | | 260,770 |
| Stotthaven Terminals Stott Tank Containers | | 66,079 195,262 | | 62,092 191,478 | | 57,968 138,852 |
| Stolt Fails Containers Stolt Sea Farm | | 30,006 | | 31,119 | | 22,522 |
| Corporate and Other | | 333 | | 531 | | 49 |
| Total | \$ | 606,208 | \$ | 593,055 | \$ | 480,161 |
| OPERATING EXPENSES: | | | | | | |
| Stolt Tankers | \$ | 232,452 | \$ | 215,628 | \$ | 183,875 |
| Stolthaven Terminals Stolt Tank Containers | | 24,117 | | 23,261 | | 22,668 |
| Stolt Sea Farm (excluding Fair Value Adjustment) | | 126,401 19,837 | | 124,615 21,990 | | 103,625 19,198 |
| Stolt Sea Farm Fair Value Adjustment | | 649 | | (5,990) | | (1,317) |
| Corporate and Other Total | \$ | (407) 403,049 | \$ | (401) 379,103 | \$ | (475) 327,574 |
| 1014 | | 400,040 | | 070,100 | | 021,014 |
| DEPRECIATION, AMORTISATION AND IMPAIRMENT: | | | | | | |
| Stolt Tankers | \$ | 38,476 | \$ | 42,928 | \$ | 42,999 |
| Stolthaven Terminals Stolt Tank Containers | | 15,215 11,162 | | 25,535 11,140 | | 15,328 10,311 |
| Stolt Fank Containers Stolt Sea Farm | | 1,967 | | 1,140 | | 1,665 |
| Corporate and Other | _ | 1,463 | _ | 1,647 | _ | 1,728 |
| Total | \$ | 68,283 | \$ | 83,114 | \$ | 72,031 |
| GROSS PROFIT: | | | | | | |
| Deepsea | \$ | 30,685 | \$ | 38,872 | \$ | 23,796 |
| Regional Fleet Stolt Tankers - Total | - | 12,915 43,600 | | 10,407 49,279 | | 10,100 33,896 |
| Stolthaven Terminals | | 26,747 | | 13,296 | | 19,972 |
| Stolt Tank Containers | | 57,699 | | 55,723 | | 24,916 |
| Stolt Sea Farm (excluding Fair Value Adjustment) Stolt Sea Farm Fair Value Adjustment | | 8,202 (649) | | 7,265 5,990 | | 1,659 1,317 |
| Corporate and Other | | (723) | | (715) | | (1,204) |
| Total | \$ | 134,876 | \$ | 130,838 | \$ | 80,556 |
| SHARE OF PROFIT OF JOINT VENTURES AND ASSOCIATES: | | | | | | |
| Stolt Tankers | \$ | 3,490 | \$ | 2,766 | \$ | 1,500 |
| Stolthaven Terminals Stolt Tank Containers | | 6,349 154 | | 7,016 194 | | 6,834 (294) |
| Stolt-Nielsen Gas | | 3,795 | | (1,066) | | 968 |
| Total | \$ | 13,788 | \$ | 8,910 | \$ | 9,008 |
| ADMINISTRATIVE AND GENERAL EXPENSES: | | | | | | |
| Stolt Tankers | \$ | (22,476) | \$ | (24,262) | \$ | (22,430) |
| Stolthaven Terminals | | (11,206) | | (11,849) | | (11,218) |
| Stolt Tank Containers Stolt Sea Farm | | (18,299) (2,087) | | (19,200) (1,972) | | (16,763) (2,037) |
| Stolt-Nielsen Gas | | (167) | | (365) | | (377) |
| Corporate and Other Total | - | (4,324) | • | 585 (57,063) | \$ | (1,108) (53,933) |
| Total | \$ | (58,559) | <u> </u> | (37,003) | <u> </u> | (53,933) |
| GAIN (LOSS) ON DISPOSAL OF ASSETS, NET: | | | | | | |
| Stolt Tankers Stolthaven Terminals | \$ | 369 (38) | \$ | (8,629) (422) | \$ | (47) (8) |
| Stolt Tank Containers | | 419 | | (381) | | 83 |
| Stolt-Nielsen Gas | | - | | 3,217 | | - |
| | _ | | \$ | (4) (6,219) | \$ | 34 62 |
| Corporate and Other Total | \$ | 750 | | | | |
| Corporate and Other Total | \$ | 750 | | | | |
| Total OTHER OPERATING INCOME (EXPENSE), NET: | | | | _ | | |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers | \$ | (10) | \$ | 7 382 | \$ | - 150 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals | | | | 7 382 43 | \$ | - 150 59 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm | | (10) 194 66 390 | | 382 43 10 | \$ | 59 16 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm | \$ | (10) 194 66 390 315 | \$ | 382 43 10 55 | | 59 16 64 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Corporate and Other Total | | (10) 194 66 390 | | 382 43 10 | \$ | 59 16 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stollt Tankers Stollt Tank Containers Stollt Sea Farm Corporate and Other Total OPERATING PROFIT (LOSS): | \$ | (10) 194 66 390 315 955 | \$ | 382 43 10 55 497 | \$ | 59 16 64 289 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Corporate and Other Total OPERATING PROFIT (LOSS): Stolt Tankers | \$ | (10) 194 66 390 315 955 | \$ | 382 43 10 55 497 | | 59 16 64 289 12,919 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Corporate and Other Total OPERATING PROFIT (LOSS): Stolt Tankers | \$ | (10) 194 66 390 315 955 24,973 22,046 40,039 | \$ | 382 43 10 55 497 19,161 8,423 36,379 | \$ | 59 16 64 289 12,919 15,730 8,001 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Corporate and Other Total OPERATING PROFIT (LOSS): Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm | \$ | (10) 194 66 390 315 955 24,973 22,046 40,039 5,856 | \$ | 382 43 10 55 497 19,161 8,423 36,379 11,293 | \$ | 59 16 64 289 12,919 15,730 8,001 955 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Corporate and Other Total OPERATING PROFIT (LOSS): Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Tank Containers Stolt Sea Farm Stolt-Nielsen Gas | \$ | (10) 194 66 390 315 955 24,973 22,046 40,039 5,856 3,628 | \$ | 382 43 10 55 497 19,161 8,423 36,379 11,293 1,786 | \$ | 12,919 15,730 8,001 955 591 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sae Farm Corporate and Other Total OPERATING PROFIT (LOSS): Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Stolt Fank Containers Stolt Sea Farm Stolt-Nielsen Gas | \$ | (10) 194 66 390 315 955 24,973 22,046 40,039 5,856 | \$ | 382 43 10 55 497 19,161 8,423 36,379 11,293 | \$ | 59 16 64 289 12,919 15,730 8,001 955 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Sae Farm Corporate and Other Total OPERATING PROFIT (LOSS): Stolt Tankers Stolthaven Terminals Stolthaven Terminals Stolt Tank Containers Stolt See Farm Stolt-Nielsen Gas Corporate and Other Total | \$ _ \$ | (10) 194 66 390 315 955 24,973 22,046 40,039 5,856 3,628 (4,732) | \$ \$ | 382 43 10 55 497 19,161 8,423 36,379 11,293 1,786 (79) | \$ | 59 16 64 289 12,919 15,730 8,001 955 591 (2,213) |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Corporate and Other Total OPERATING PROFIT (LOSS): Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Stolt-Nielsen Gas Corporate and Other Total EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTISATION (EBITDA) (a) | \$ _ \$ | (10) 194 66 390 315 955 24,973 22,046 40,039 5,856 3,628 (4,732) | \$ \$ | 382 43 10 55 497 19,161 8,423 36,379 11,293 1,786 (79) | \$ | 59 16 64 289 12,919 15,730 8,001 955 591 (2,213) |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sae Farm Corporate and Other Total OPERATING PROFIT (LOSS): Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Tank Containers Stolt See Farm Stolt-Nielsen Gas Corporate and Other Total EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTISATION (EBITDA) (a) Stolt Tankers Stolt Tankers | \$ \$ | (10) 194 66 390 315 955 24,973 22,046 40,039 5,856 3,628 (4,732) 91,810 | \$ \$ | 382 43 10 55 497 19,161 8,423 36,379 11,293 1,786 (79) 76,963 | \$ | 59 16 64 289 12,919 15,730 8,001 955 591 (2,213) 35,983 55,990 31,135 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Corporate and Other Total OPERATING PROFIT (LOSS): Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Stolt-Nielsen Gas Corporate and Other Total EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTISATION (EBITDA) (a) Stolt Tankers | \$ \$ | (10) 194 66 390 315 955 24,973 22,046 40,039 5,856 3,628 (4,732) 91,810 | \$ \$ | 382 43 10 55 497 19,161 8,423 36,379 11,293 1,786 (79) 76,963 | \$ | 59 16 64 289 12,919 15,730 8,001 955 591 (2,213) 35,983 55,990 31,135 18,462 |
| Total OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Corporate and Other Total OPERATING PROFIT (LOSS): Stolt Tankers Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Stolt Sea Farm Stolt Ness Gas Corporate and Other | \$ \$ | (10) 194 66 390 315 955 24,973 22,046 40,039 5,856 3,628 (4,732) 91,810 | \$ \$ | 382 43 10 55 497 19,161 8,423 36,379 11,293 1,786 (79) 76,963 | \$ | 59 16 64 289 12,919 15,730 8,001 955 591 (2,213) 35,983 55,990 31,135 |
| Total DITHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sae Farm Corporate and Other Total DIPERATING PROFIT (LOSS): Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sae Farm Stolt-Nielsen Gas Corporate and Other Total EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTISATION (EBITDA) (a) Stolt Tankers Stolthaven Terminals Stolt Tankers Stolthaven Terminals Stolt Tankers Stolthaven Terminals Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Tank Containers | \$ \$ | (10) 194 66 390 315 955 24,973 22,046 40,039 5,856 (4,732) 91,810 62,476 37,069 50,281 8,173 | \$ \$ | 382 43 10 55 497 19,161 8,423 36,379 11,293 1,786 (79) 76,963 71,579 34,641 45,981 12,727 | \$ | 59 16 64 289 12,919 15,730 8,001 955 591 (2,213) 35,983 55,990 31,135 18,462 2,963 |

STOLT-NIELSEN LIMITED AND SUBSIDIARIES OPERATING YARDSTICKS (UNAUDITED)

| STOLT TANKERS | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
|---|----------------|--------------|--------------|--------------|
| Joint Service sailed-in time-charter index (a) | | | | |
| 2020 | 0.50 | 0.56 | 0.61 | 0.60 |
| 2021 | 0.52 | 0.51 | 0.53 | 0.51 |
| 2022 | 0.52 | N/A | N/A | N/A |
| Volume of cargo carried - million of tons | | | | |
| Deepsea fleet - Operated in the period (b) | | | | |
| 2020 | 2.8 | 3.0 | 3.0 | 2.7 |
| 2021 | 2.6 | 2.8 | 3.0 | 2.9 |
| 2022 | 2.8 | N/A | N/A | N/A |
| Regional fleets - Wholly Owned | | • • | 4.0 | |
| 2020 | 2.1 | 2.0 | 1.8 | 2.0 |
| 2021 2022 | 1.6 1.6 | 1.6 N/A | 1.7 N/A | 1.5 N/A |
| Operating days (c)(d) | | | | |
| Deepsea fleet - Operated in the period | | | | |
| 2020 | 6,018 | 6,329 | 6,118 | 5,975 |
| 2021 | 6,026 | 6,442 | 6,978 | 6,919 |
| 2022 | 6,848 | N/A | N/A | N/A |
| Regional fleets - Wholly Owned | | | | |
| 2020 | 5,468 | 5,575 | 5,288 | 5,511 |
| 2021 2022 | 5,401 5,557 | 5,500 N/A | 5,498 N/A | 5,443 N/A |
| Average number of ships | | | | |
| Deepsea fleet - Operated in the period | | | | |
| 2020 | 66 | 69 | 67 | 66 |
| 2021 | 67 | 70 | 76 | 76 |
| 2022 | 76 | N/A | N/A | N/A |
| Regional fleets - Wholly Owned | | | | |
| 2020 | 60 | 61 | 60 | 61 |
| 2021 | 60 | 60 | 60 | 60 |
| 2022 | 62 | N/A | N/A | N/A |
| STOLT TANK CONTAINERS | | | | |
| Number of Shipments 2020 | 33,032 | 32,955 | 30,461 | 33,028 |
| 2021 | 34,096 | 37,878 | 35,773 | 32,648 |
| 2022 | 30,694 | N/A | N/A | N/A |
| Tank containers owned and leased at the end of the | e period | | | |
| 2020 | 40,352 | 40,105 | 39,775 | 39,874 |
| 2021 | 41,741 | 42,519 | 43,283 | 43,342 |
| 2022 | 43,850 | N/A | N/A | N/A |
| STOLTHAVEN TERMINALS | | | | |
| Average marketable capacity in cubic metres 2020 | 1,740,958 | 1,740,974 | 1,724,778 | 1,724,278 |
| 2021 | 1,739,491 | 1,740,974 | 1,747,799 | 1,747,965 |
| 2022 | 1,724,858 | N/A | N/A | N/A |
| Tank capacity utilisation % | | | | |
| 2020 | 90.5% | 95.2% | 93.7% | 90.5% |
| 2021 | 88.4% | 90.3% | 92.3% | 92.8% |
| 2022 | 96.3% | N/A | N/A | N/A |

⁽a) Effective second quarter 2014 we revised and restated the Sailed-in Time Charter index. The Sailed-In Time Charter result is set at 1.00 at the first quarter of 1996 and excludes the impact of bunker hedge results; adjusted for changes to the average ship size in the fleet and for the average inflation rate from 1996 onwards. The inflation rate applied is the Consumer Price Index as published by the U.S. Bureau of Labor Statistics.

Deepsea fleet statistics include those for time-chartered ships and STJS pool partner ships.

Regional fleet statistics include only wholly-owned ships and cargo carried by the Regional fleet on behalf of the deepsea fleet. They include results of both Northern Europe and US barging activities.

(d) Operating days for deepsea fleet include ships out on Time Charter.