Stolt-Nielsen Limited

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Stolt-Nielsen Limited Reports Unaudited Results For the Second Quarter and First Half of 2020

LONDON, July 2, 2020 – Stolt-Nielsen Limited (Oslo Børs: SNI) today reported unaudited results for the second quarter ended May 31, 2020. The Company reported a second-quarter net profit attributable to shareholders of \$3.6 million, with revenue of \$503.5 million, compared with a net loss attributable to shareholders of \$20.0 million, with revenue of \$497.1 million, in the first quarter of 2020. The net loss attributable to shareholders for the first six months was \$16.3 million, with revenue of \$1,000.5 million, compared with a net profit attributable to shareholders of \$11.5 million, with revenue of \$1,018.4 million, in the first half of 2019.

Highlights for the second quarter of 2020, compared with the first quarter of 2020, were:

- Net profit from continuing operations amounted to \$12.3 million in the second quarter, up from a loss of \$19.3 million in the first quarter of 2020.
- Stolt Tankers reported an operating profit of \$20.0 million, up from \$4.7 million, mainly reflecting a \$12.2 million increase in deep-sea revenue driven by improved export volumes from the US Gulf, combined with an increase in operating days.
- The Stolt Tankers Joint Service Sailed-in Time-Charter Index rose to 0.56 from 0.50.
- Stolthaven Terminals reported an operating profit of \$19.2 million, up from \$18.9 million, as markets remained stable overall.
- Stolt Tank Containers reported an operating profit of \$13.0 million, up from \$6.7 million, reflecting higher demurrage revenue and lower repositioning costs.
- Stolt Sea Farm reported an operating loss of \$4.7 million, which included impairments of \$1.8 million. This compared with an operating loss of \$8.8 million in the first quarter, which included a \$12.0 million write-down of biomass value.
- Stolt Sea Farm's caviar business has been reclassified as held for sale and SSF has recognised an impairment of \$8.1 million.
- Corporate and Other reported an operating profit of \$2.7 million, compared with an operating loss of \$2.6 million in the first quarter, mainly reflecting a lower profit-sharing accrual.
- Cost saving and capex reduction initiatives will improve the cash position by \$83 million in 2020.

Commenting on the Company's results and outlook, Niels G. Stolt-Nielsen, Chief Executive Officer of Stolt-Nielsen Limited, said: "The net financial impact of the COVID-19 pandemic on



our businesses, excluding Stolt Sea Farm, has so far been relatively modest. That said, we are seeing indications that the third quarter will be more challenging.

"At Stolt Tankers, overall volume improved in the second quarter, driven mainly by strength in deep-sea shipments, reflecting less MR tonnage operating in the chemical trade. Results were also positively impacted by lower fuel costs and more operating days. At Stolt Tank Containers, after a record number of shipments in March and continued strength in April, shipments slowed in May. Operating income for the quarter overall was on target, which also reflected the positive impact of actions taken to reduce operating expenses. Results at Stolthaven Terminals were stable. Demand for chemicals used in packaging and healthcare has remained strong, offset by weak demand for products bound for the automotive and construction sectors. Stolt Sea Farm had another very difficult quarter, due to the impact of the pandemic on restaurants and hotels, especially in SSF's key European markets.

"The outlook is difficult to predict and highly uncertain. We are seeing signs of a slowdown in certain regions at Stolt Tank Containers, which we suspect may be a result of consumption declining, but also the beginning of a seasonal summer slowdown typically observed at STC. While we enjoyed a stronger chemical tanker market in the second quarter, we expect the third quarter to be more challenging due to the combination of a weaker MR market and a slowing economy. To counter the impact of a possible slowdown, we have taken steps to protect our revenue base by increasing our contract coverage at improved rates. At Stolthaven, we continue to see healthy demand in most regions and expect continued improved performance from our terminals. Finally, at Stolt Sea Farm, we believe the worst is behind us. As restrictions in Europe are lifted, we expect a steady improvement in demand for our products, as restaurants and hotels reopen in our main markets.

"As noted last quarter, we have taken extensive actions to reduce costs and shore up our liquidity position. We have thus far improved our cash position by \$83 million through cancellations or delays of capital expenditures, as well as reductions in operating and administrative and general expenses. In addition, the Board of Directors temporarily cut board fees by 50%, and our senior management team took a voluntary salary cut of 20%, both effective April 1. We are also diligently working to protect our revenue base, which includes working closely with customers to create solutions to help them adapt in this constantly changing environment.

"On a positive note, following the recent bond placement, the Company currently has just under half a billion dollars in available liquidity."

On June 16, the Company announced the successful placement of a new senior unsecured bond issue of NOK 1.25 billion, swapped into a fixed-rate \$132 million obligation with a maturity date of June 29, 2023. The bond carries a coupon of three months NIBOR + 450 bps p.a. with quarterly interest payments. In connection with the placement of the new bond issue, the Company has repurchased approximately NOK 522 million (\$80.6 million) of the SNI05 bonds with the maturity date of March 18, 2021 (ISIN: NO0010705551), leaving approximately \$153.7 million to repay in March 2021. The transaction was significantly oversubscribed.

On April 16, the Company announced that all agenda items were approved and all nominated Directors were elected at Stolt-Nielsen Limited's Annual General Meeting of shareholders in Bermuda.



SNL Performance Summary and Results

Reporting Item (in USD millions, except per share data and number of shares)		Quarte	er	First H		
	2Q20	1Q20	2Q19	2020	2019	
Revenue	503.5	497.1	518.0	1,000.5	1,018.4	
Operating profit	49.4	17.6	43.3	67.0	90.1	
Net profit (loss) from continuing operations	12.3	(19.3)	4.4	(7.0)	15.1	
Net profit (loss)	3.0	(20.2)	3.5	(17.2)	10.1	
Net profit (loss) attributable to SNL						
shareholders	3.6	(20.0)	3.6	(16.3)	11.5	
EPS (LPS) attributable to SNL shareholders						
– diluted	0.06	(0.34)	0.06	(0.27)	0.19	
Weighted average number of shares –						
diluted (in millions)	61.6	59.4	60.5	60.5	60.6	

Debt, net of cash and cash equivalents, was \$2,337.8 million as of May 31, 2020, compared with \$2,393.7 million as of February 29, 2020.

Equity attributable to shareholders of SNL as of May 31, 2020 was \$1,289.3 million, compared with \$1,329.5 million as of February 29, 2020.

Net interest expense in the second quarter was \$33.4 million, compared with \$35.0 million in the first quarter. SNL had \$229.9 million of cash and cash equivalents and \$181.4 million of available and undrawn committed revolving credit lines as of May 31, 2020, compared with \$191.3 million of cash and cash equivalents and \$328.0 million of available and undrawn committed revolving credit lines as of February 29, 2020.

Operating Profit (Loss) by Division (in USD millions)		Quarter	First Half					
	2Q20	1Q20	2Q19	2020	2019			
Stolt Tankers	20.0	4.7	12.8	24.7	27.1			
Stolthaven Terminals	19.2	18.9	19.7	38.1	37.7			
Stolt Tank Containers	13.0	6.7	12.6	19.7	28.3			
Stolt Sea Farm*	(4.7)	(8.8)	1.6	(13.5)	4.6			
Stolt-Nielsen Gas	(0.8)	(1.3)	(1.4)	(2.1)	(2.1)			
Corporate & Other	2.7	(2.6)	(2.0)	0.1	(5.5)			
Total	49.4	17.6	43.3	67.0	90.1			

Segment Information

*Note: Stolt Sea Farm's prior period results have been restated to reclass Caviar into discontinued operations.

Stolt Tankers

Stolt Tankers reported second-quarter revenue of \$293.9 million, up from \$280.7 million in the first quarter. Deep-sea top-line growth for the quarter was driven mainly by increased exports from



the US Gulf to China and India, as markets there began to reopen. Total volume increased by 8.8% due to an increase in operating days and utilisation. Spot rates were flat for the quarter, while COA rates increased slightly. Deep-sea revenue growth was held down by a \$13.0 million negative swing in bunker surcharge revenue, as the combined average cost of intermediate and low-sulphur (VLSF) fuel oil consumed dropped to \$388 per tonne from \$506 per tonne in the first quarter. Regional fleet revenue remained steady in the second quarter, mainly reflecting a decrease in bunker surcharges and lower demurrage revenue, partially offset by higher freight revenue.

Stolt Tankers reported a second-quarter operating profit of \$20.0 million, up from \$4.7 million in the first quarter. Second-quarter results reflected the growth in revenue for the period, the positive impact of lower shipowning expenses and a \$2.4 million increase in equity income from joint ventures, partially offset by higher voyage-related expenses.

Stolthaven Terminals

Stolthaven Terminals reported second-quarter revenue of \$59.7 million, compared with \$61.7 million in the first quarter. The modest decrease in second-quarter revenue was mainly attributable to the impact of foreign exchange as well as lower utility revenue in the US due to warm weather. Utilisation rose to 95.2% from 90.5%, driven by increased activity in Australia and Singapore.

Stolthaven reported a second-quarter operating profit of \$19.2 million, up from \$18.9 million in the first quarter, which included \$1.3 million in accruals related to an incident at the Moerdijk terminal. Equity income from joint ventures increased by \$0.5 million in the second quarter, driven by reduced expenses at the terminal in Ulsan, South Korea, and higher utilisation at the terminal in Lingang, as markets in China reopened.

Stolt Tank Containers (STC)

Stolt Tank Containers reported second-quarter revenue of \$135.2 million, up from \$129.4 million in the first quarter. While transportation revenue was essentially unchanged in the quarter, demurrage revenue and ancillary charges increased during the quarter. Total shipments were also essentially unchanged, though average utilisation increased by 1.7% compared with the first quarter. The number of tanks in STC's global fleet held steady.

STC reported a second-quarter operating profit of \$13.0 million, up from \$6.7 million in the first quarter. Along with the increase in revenue, results for the second quarter also reflected a decrease in empty tank repositioning costs, which had surged in the first quarter. Ocean freight costs were also down, as bunker fuel costs declined. In addition, actions by STC to reduce operating costs and administrative and general expenses had a positive impact across the business.

Stolt Sea Farm (SSF)

Stolt Sea Farm reported second-quarter revenue of \$13.6 million, down from \$24.0 million in the first quarter, reflecting the impact of pandemic-driven market conditions and restaurant shutdowns, particularly in Spain, SSF's main market for turbot. Revenue from turbot sales dropped by 45.7%, as volume and prices both declined by about 25%. Sole revenue decreased by 22.7%, mainly reflecting a decline in prices, along with somewhat lower volume.



SSF reported a second-quarter operating loss of \$4.7 million, compared with a first-quarter operating loss of \$8.8 million. Results for the first quarter included the previously reported \$12.0 million impairment of biomass value. Excluding the biomass impairment and fair value adjustment, operating results fell by \$7.5 million reflecting the sharp drop in prices and volume together with a loss of \$1.8 million related to construction-in-progress (CIP) impairments.

Stolt-Nielsen Gas (SNG)

Stolt-Nielsen Gas is an investment arm of SNL focusing on the LNG segment, with holdings in Avenir LNG Ltd and Golar LNG Ltd. Avenir's results are reported as a joint venture, while changes in the share prices of the Golar investment are reported as Other Comprehensive Income. Stolt-Nielsen Gas reported a second-quarter operating loss of \$0.8 million, compared with a loss of \$1.3 million in the first quarter.



Conference Call

Stolt-Nielsen Limited (Oslo Børs: SNI) will hold a presentation and conference call to discuss the Company's unaudited results for the second quarter of 2020 on **Thursday**, **July 2**, **2020 at 15:00 CEST (09:00 EST, 14:00 BST)**.

The presentation and call will be hosted by:

- Mr. Niels G. Stolt-Nielsen Chief Executive Officer, Stolt-Nielsen Limited
- Mr. Jens F. Grüner-Hegge Chief Financial Officer, Stolt-Nielsen Limited

Those who wish to participate may dial in using the following local numbers +44 (0) 8445718892 in the UK, +47 2396 0264 in Norway, and +1 6315107495 in the US or the international number +44 (0) 2071 928000 and quote the conference code: 4895089. Phone lines will open 30 minutes before the call. A live audio webcast of the presentation can be accessed via the Stolt-Nielsen website at: https://www.stolt-nielsen.com/en/investors/reports-presentations/

For additional information please contact:

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About Stolt-Nielsen Limited

Stolt-Nielsen Limited (SNL or the 'Company') is a long-term investor and manager of businesses focused on opportunities in logistics, distribution and aquaculture. The Stolt-Nielsen portfolio consists of its three global bulk-liquid and chemicals logistics businesses (Stolt Tankers, Stolthaven Terminals and Stolt Tank Containers), Stolt Sea Farm and a number of LNG investments. Stolt-Nielsen Limited is listed on the Oslo Stock Exchange (Oslo Børs: SNI).

This information is subject of the disclosure requirements pursuant to section 5-12 of the Norwegian Securities Trading Act.

Forward-Looking Statements

This press release contains "forward-looking statements" based on information available to the Company on the date hereof, and the Company assumes no obligation to update any such forward-looking statement. These statements may be identified by the use of words like "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project," "will," "should," "seek," and similar expressions. The forward-looking statements reflect the Company's current views and assumptions and are subject to risks and uncertainties. The Company does not represent or warrant that the Company's actual future results, performance or achievements will be as discussed in the those statements, and assumes no obligation to, and does not intend to, update any of those forward-looking statements other than as may be required by applicable law.

STOLT-NIELSEN LIMITED AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENTS (in US dollar thousands, except per share data) (UNAUDITED)

	Three Months Ended				Year to Date					
		May 31		Feb 29		May 31		May 31		May 31
		2020		2020		2019		2020		2019
_	•				•				•	
Revenue Operating expenses	\$	503,470 342,078	\$	497,069 361,109	\$	517,990 365,176	\$	1,000,539 703,187	\$	1,018,361 709,777
		161,392		135,960		152,814		297,352		308,584
Depreciation and amortisation (a)		75,703		72,187		63,718		147,890		126,005
Gross profit		85,689		63,773		89,096		149,462		182,579
Share of profit of joint ventures and associates		8,474		5,066		5,253		13,540		11,550
Administrative and general expenses		(45,141)		(51,544)		(52,424)		(96,685)		(105,398)
(Loss) gain on disposal of assets, net (b) Other operating income		(41) 427		95 283		825 882		54 710		729 1,180
Other operating expenses		(30)		(74)		(370)		(104)		(551)
Operating Profit		49,378		17,599		43,262		66,977		90,089
		45,570		17,000		40,202		00,011		50,005
Non operating income (expense) Finance income		309		975		614		1,284		1,265
Finance expense - finance leases (a)		(2,229)		(2,275)		- 014		(4,504)		1,205
Finance expense - debt and other (c)		(31,472)		(33,654)		(33,447)		(65,126)		(68,311)
Foreign currency exchange (loss) gain , net		(1,024)		(752)		(1,755)		(1,776)		(1,244)
Other non-operating (loss) income, net		(989)		<u>`36</u>		96		(953)		1,097
Profit (loss) from continuing operations before income tax		13,973		(18,071)		8,770		(4,098)		22,896
Income tax expense		(1,682)		(1,179)		(4,331)		(2,861)		(7,810)
Net profit (loss) from continuing operations	\$	12,291	\$	(19,250)	\$	4,439	\$	(6,959)	\$	15,086
Loss from discontinued operations attibutable to SNL shareholders (d)		(9,277)		(997)		(890)		(10,274)		(4,962)
Net Profit (Loss)	\$	3,014	\$	(20,247)	\$	3,549	\$	(17,233)	\$	10,124
Attributable to:										
Equity holders of SNL	\$	3,639	\$	(19,955)	\$	3,602	\$	(16,316)	\$	11,507
Non-controlling interests	*	(625)	*	(292)	*	(53)		(917)		(1,383)
	\$	3,014	\$	(20,247)	\$	3,549	\$	(17,233)	Þ	10,124
PER SHARE DATA										
Net profit (loss) attributable to SNL shareholders	•	0.00	•	(0.04)	•	0.00	•	(0.07)	•	0.40
Basic (e)	\$	0.06	\$	(0.34)	\$	0.06	\$	(0.27)	\$	0.19
Diluted (e)	\$	0.06	\$	(0.34)	\$	0.06	\$	(0.27)	\$	0.19
Weighted average number of common shares and common share equivalents outst	tanding									
Basic		61,632		59,353		60,524		60,499		60,646
Diluted		61,632		59,353		60,524		60,499		60,646
SELECTED CASH FLOW DATA										
Capital expenditures (excluding capitalised interest)		33,148	\$	38,887	\$	37,386	\$	72,035	\$	68,588
Equity contributions and advances to joint ventures and associates,		40.000		(4.007)		0.40		0.000		(700)
net of repayments Total selected cash flow data	\$	<u>10,000</u> 43,148	\$	(1,667) 37,220	\$	643 38,029	\$	8,333 80,368	\$	<u>(700)</u> 67,888
	φ	43,140	φ	37,220	φ	30,029	φ	00,300	φ	07,000
EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTISATION	N (EB	ITDA) AND	ONE	TIME ITEM	s					
Profit (loss) from continuing operations before income tax	\$	13,973	\$	(18,071)	\$	8,770	\$	(4,098)	\$	22,896
Adjusted for:						00 745				100.00-
Depreciation and amortisation		75,703		72,187		63,718		147,890		126,005
Finance income Finance expense - finance leases		(309) 2,229		(975)		(614)		(1,284)		(1,265)
Finance expense - debt and other (c)		31,472		2,275 33,654		- 33,447		4,504 65,126		- 68,311
Loss (gain) on disposal of assets, net (b)		41		(95)		(825)		(54)		(729)
EBITDA	\$		\$	88,975	\$	104,496	\$	212,084	\$	215,218
Fair value adjustment made to biological assets										
(included in operating expenses)	-	(314)	-	11,332	_	1,023	-	11,018	_	2,158
EBITDA before fair value of biological assets and other one-time items	\$	122,795	\$	100,307	\$	105,519	\$	223,102	\$	217,376

(a) On December 1, 2019, IFRS 16, Leases became effective for the Group. Depreciation of right-to-use assets was \$10.4 million, \$10.3 million and \$20.7 million for the second quarter, first quarter and first half of 2020, respectively. Interest expense on the related lease liabilities was \$2.2 million, \$2.3 million and \$4.5 million for the second quarter, first quarter and first half of 2020, respectively. Operating expenses were \$9.8 million, \$1.1 million and \$20.9 million and administrative and general expenses \$1.0 million and \$2.0 million lower than under the previous method of accounting for the second quarter, first quarter and first half of 2020, respectively.

(b) The second quarter of 2019 includes the gain in the Terminal segment of \$0.7 million from the sale of rail business.

(c) Excludes capitalised interest of \$0.3 million, \$0.3 million and \$0.6 million in the second quarter, first quarter and first half of 2020, respectively and \$0.4 million and \$0.8 million in the second quarter and first half of 2019, respectively.

(d) Pending a potential sale of the Group's subsidiary, Sterling Caviar, Inc ("Caviar"), operations related to Caviar have been reclassed to discontinued operations and the expected loss from sale of \$8.1 million recorded based on the estimated fair value less costs of disposal.

(e) From November 21, 2016, 7.0 million treasury shares were reclassified as outstanding for the purpose of Earnings per share calculations, as they were used as collateral for the Skandinaviska Enskilda Banken (SEB) loan facility and ownership had transferred from Stolt-Nielsen Limited to Stolt-Nielsen Finance Ltd, a wholly owned subsidiary. In 2020, 2.5 million of these shares were added as collateral and ownership of the treasury shares was transferred to Stolt-Nielsen Finance Ltd and no longer considered as treasury shares. In total, 9.5 million shares have been allocated as collateral for the SEB loan facility.

STOLT-NIELSEN LIMITED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in US dollar thousands) (UNAUDITED)

	As	of			
	May 31	Nov 30 2019			
ACCETC	2020	2019			
ASSETS					
Cash and cash equivalents	\$ 229,934	\$ 136,151			
Restricted cash	121	189			
Receivables	210,167	217,909			
Inventories Biological assets	7,314	8,093 42,198			
Biological assets Prepaid expenses	23,953 57,429	73,936			
Derivative financial instruments	153	143			
Income tax receivable	9,978	8,599			
Assets held for sale (a)	8,520	389			
Other current assets	29,261	30,568			
Total current assets	576,830	518,175			
Property, plant and equipment	3,215,109	3,139,125			
Investment in and advances to joint ventures and associates	551,296	542,528			
Investments in equity instruments (b)	18,476	30,334			
Deferred tax assets	12,006	10,320			
Goodwill and other intangible assets	50,563	49,591			
Employee benefit assets	11,644	9,694			
Insurance reimbursement receivables (c) Other non-current assets	196,075 14,949	207,771 15,548			
Total non-current assets	4,070,118	4,004,911			
Total assets	\$ 4,646,948	\$ 4,523,086			
LIABILITIES AND SHAREHOLDERS' EQUITY					
LIABILITIES AND SHAREHOLDERS EQUIT					
Current maturities of long-term debt	\$ 300,457	\$ 287,006			
Current lease liabilities (d)	38,285	-			
Accounts payable	87,858	94,158			
Accrued voyage expenses	46,804 160,436	53,544 153,273			
Accrued expenses Provisions	7,415	5,119			
Income tax payable	9,950	13,651			
Dividend payable		13,457			
Liabilities held for sale (a)	2,881	-			
Derivative financial instruments	105,757	35,133			
Other current liabilities	29,636	33,095			
Total current liabilities	789,479	688,436			
Long-term debt	2,098,608	2,058,520			
Long-term lease liabilities (d)	130,346	-			
Deferred tax liabilities	49,110	47,521			
Employee benefit obligations	50,804	43,508			
Derivative financial instruments	38,105	87,980			
Long-term provisions (c) Other non-current liabilities	197,385 3,821	209,386 11,070			
Total non-current liabilities	2,568,179	2,457,985			
Total liabilities	3,357,658	3,146,421			
Common stock and Founder's shares	64,150	64,150			
Paid-in surplus	101,891	149,808			
Retained earnings	1,487,869	1,507,520			
Other components of equity	(341,542)	(274,735)			
	1,312,368	1,446,743			
Treasury stock	(23,088)	(71,005)			
Equity attributable to equity holders of SNL	1,289,280	1,375,738			
Non-controlling interests	10	927			
Total shareholders' equity	1,289,290	1,376,665			
Total liabilities and shareholders' equity	\$ 4,646,948	\$ 4,523,086			
Debt, net of cash and cash equivalents (e)	\$ 2,337,762	\$ 2,209,375			

(a) Pending a potential sale of Caviar, the Group has reclassed Caviar's assets and liabilities as held for sale.

(b) Investments in equity instruments are shares of Golar LNG Limited acquired for \$103.4 million. A cumulative fair value loss of \$84.9 million has been recorded through Other components of equity to reflect the change in share price.

(c) Long-term insurance reimbursement receivables have been established for the third party claims in which reimbursements from insurance companies are virtually certain. The offsetting liability to the third parties has been included in long-term provisions.

(d) On December 1, 2019, IFRS 16, Leases became effective for the Group which implemented using the modified retrospective approach. Implementation resulted in recognition of right-to-use assets (included in property, plant and equipment) and lease liabilities of \$204.1 million.

(e) Computed as short-term bank loans, current maturities of long-term debt and long-term debt less cash and cash equivalents.

STOLT-NIELSEN LIMITED AND SUBSIDIARIES SELECTED SEGMENT AND FINANCIAL DATA (in US dollar thousands) (UNAUDITED)

The following tables present the contribution to revenue, gross profit, operating profit and total assets for each of SNL's reportable segments and other corporate items. Prior periods have been restated to reclass balances relate to Caviar to loss from operations.

to Cavial to loss from operations.	Three Months Ended May 31 Feb 29 May 31					Year to Date May 31 May 31			
		2020		2020	 2019		2020		2019
REVENUE: Stoit Tankers Deepsea Regional Fleet Stoit Tankers - Total Stoit Tank Containers Stoit Sea Farm Corporate and Other (a) Total	\$	240,800 53,089 293,889 59,697 135,177 135,96 1,111 503,470	\$ \$	228,591 52,129 280,720 61,731 129,446 24,009 1,163 497,069	\$ 237,348 56,287 293,635 63,051 135,828 24,485 991 517,990	\$	469,391 105,218 574,609 121,428 264,623 37,605 2,274 1,000,539	\$ \$	473,065 108,209 581,274 126,324 259,932 48,291 2,540 1,018,361
OPERATING EXPENSES: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm (excluding Fair Value Adjustment) Stolt Sea Farm Fair Value Adjustment Corporate and Other (b) Total	\$	210,739 21,270 95,583 14,408 (314) <u>392</u> 342,078	\$ \$	211,590 23,080 95,838 18,919 11,332 <u>350</u> 361,109	\$ 220,689 24,655 100,169 18,543 1,023 97 365,176	\$ \$	422,329 44,350 191,421 33,327 11,018 742 703,187	\$	434,312 49,953 186,682 35,677 2,158 <u>995</u> 709,777
DEPRECIATION AND AMORTISATION: Stoll Tankers Stolltaven Terminals Stolt Tank Containers Stolt Sea Farm Corporate and Other Total	\$	45,566 14,643 9,704 2,934 2,856 75,703	\$	44,834 14,478 9,620 1,169 2,086 72,187	\$ 40,230 14,759 5,965 1,441 1,323 63,718	\$ \$	90,400 29,121 19,324 4,103 4,942 147,890	\$	79,301 29,573 11,841 2,797 2,493 126,005
GROSS PROFIT: Deepsea Regional Fleet Net profit (loss) attributable to SNL shareholders Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm (excluding Fair Value Adjustment) Stolt Sea Farm Fair Value Adjustment Corporate and Other Total	\$	29,809 7,775 37,584 23,784 29,890 (3,746) 314 (2,137) 85,689	\$	14,715 9,581 24,296 24,173 23,988 3,921 (11,332) (1,273) 63,773	\$ 20,589 12,127 32,716 23,637 29,694 4,501 (1,023) (429) 89,096	\$	44,524 17,356 61,880 47,957 53,878 175 (11,018) (3,410) 149,462	\$	44,888 22,773 67,661 46,798 61,409 9,817 (2,158) (948) 182,579
SHARE OF PROFIT OF JOINT VENTURES AND ASSOCIATES: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt-Nielsen Gas Corporate and Other Total	\$	3,132 6,035 (114) (579) - 8,474	\$	739 5,581 (209) (1,045) - 5,066	\$ 1,190 5,416 (319) (1,026) (8) 5,253	\$	3,871 11,616 (323) (1,624) - 13,540	\$	1,838 11,118 (83) (1,294) (29) 11,550
ADMINISTRATIVE AND GENERAL EXPENSES: Stolt Tankers StoltHaven Terminals Stolt Tank Containers Stolt Sea Farm Stolt-Nielsen Gas Corporate and Other Total	\$ \$	(20,765) (10,743) (16,811) (1,230) (314) 4,722 (45,141)		(20,323) (11,037) (17,188) (1,419) (226) (1,351) (51,544)	(21,022) (10,835) (16,766) (1,556) (350) (1,895) (52,424)		(41,088) (21,780) (33,999) (2,649) (540) 3,371 (96,685)	\$ \$	(42,175) (21,706) (33,149) (2,812) (780) (4,776) (105,398)
GAIN (LOSS) ON DISPOSAL OF ASSETS, NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Corporate and Other Total	\$	(17) (25) 1 (41)	\$ \$	(19) 116 (2) 95	\$ 849 (25) 1 825	\$ \$	(36) 91 (1) 54	\$ \$	(132) 798 66 (3) 729
OTHER OPERATING INCOME (EXPENSE), NET: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Stolt-Nielsen Gas Corporate and Other Total	\$	164 53 2 105 73 397	\$ \$	1 182 13 (14) - 27 209	\$ (57) 617 37 (282) - 197 512		1 346 66 (12) 105 100 606	\$ \$	(52) 707 81 (260) - 153 629
OPERATING PROFIT (LOSS): Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt Sea Farm Stolt-Nielsen Gas Corporate and Other Total	\$	19,951 19,223 12,993 (4,660) (788) 2,659 49,378	\$ \$	4,713 18,880 6,720 (8,844) (1,271) (2,599) 17,599	\$ 12,827 19,684 12,621 1,640 (1,376) (2,134) 43,262		24,664 38,103 19,713 (13,504) (2,059) <u>60</u> 66,977	\$ \$	27,140 37,715 28,324 4,587 (2,074) (5,603) 90,089
TOTAL ASSETS: Stolt Tankers Stolthaven Terminals Stolt Tank Containers Stolt-Nielsen Gas Corporate and Other Total						\$	1,288,052 529,784 133,055 72,734 334,000	of \$ \$	Nov 30 2019 2,241,479 1,256,321 494,441 142,868 76,213 311,764 4,523,086

(a) Includes Stolt Bitumen revenue of \$0.9 million, \$0.7 million and \$1.6 million in the second quarter, first quarter and first six months of 2020, respectively, and \$0.8 million and \$1.7 million in the second quarter and first half of 2019, respectively.

(b) Includes Stolt Bitumen operating expenses of \$0.5 million, \$0.9 million and \$1.4 million in the second quarter, first quarter and first half of 2020, respectively, and \$0.7 million and \$1.9 million in the second quarter and first half of 2019, respectively.

STOLT-NIELSEN LIMITED AND SUBSIDIARIES OPERATING YARDSTICKS (UNAUDITED)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
STOLT TANKERS				
Joint Service sailed-in time-charter index (a)				
2018	0.57	0.59	0.58	0.53
2019	0.53	0.53	0.54	0.54
2020	0.50	0.56	N/A	N/A
Volume of cargo carried - million of tons				
Deepsea fleet - Operated in the period				
2018	3.0	3.1	3.0	3.0
2019	3.0	3.0	2.9	2.9
2020	2.8	3.0	N/A	N/A
Regional fleets - Wholly Owned (b)				
2018	2.0	1.9	2.0	1.9
2019	2.0	2.0	2.1	1.9
2020	2.1	2.0	N/A	N/A
Operating days (c)(d)				
(Los: Deepsea fleet - Operated in the period	0.040	0 544	0 500	C 404
2018 2019	6,343	6,511 6,252	6,560	6,481 6,047
2019	6,316 6,018	6,252	6,347 N/A	0,047 N/A
2020	0,010	0,329	N/A	N/A
Regional fleets - Wholly Owned				
2018	5,144	5,214	5,360	5,179
2019	5,242	5,409	5,436	5,250 N/A
2020	5,468	5,575	N/A	IN/A
Average number of ships				
Deepsea fleet - Operated in the period	70	74	74	74
2018 2019	70 70	71 68	71 69	71 66
2019	70 66	69	09 N/A	N/A
2020	00	00	10/7	
Regional fleets - Wholly Owned				
2018	57	57	58	57
2019 2020	58 60	59 61	59 N/A	58 N/A
2020	00	01	N/A	N/A
STOLT TANK CONTAINERS				
Number of Shipments 2018	31,712	34,125	32,706	30,584
2018	29,160	32,866	32,457	32,550
2020	33,032	32,955	N/A	N/A
Tank containers owned and leased at the end of th	a pariod			
2018	36,658	38.103	39,096	39,202
2019	39,462	40,138	40,414	40,513
2020	40,352	40,105	N/A	N/A
STOLTHAVEN TERMINALS				
Average marketable capacity in cubic metres				
2018	1,723,168	1,725,168	1,725,168	1,720,851
2019	1,716,527	1,718,328	1,727,097	1,730,207
2020	1,740,958	1,740,974	N/A	N/A
Tank capacity utilisation %				
2018	88.5%	90.2%	91.7%	91.4%
2019	92.3%	91.0%	91.0%	89.4%
2020	90.5%	95.2%	N/A	N/A

(a) Effective second quarter 2014 we revised and restated the Sailed-in Time Charter index. The Sailed-In Time Charter result is Net profit (loss) attributable to SNL shareholders

ship size in the fleet and for the average inflation rate from 1996 onwards. The inflation rate applied is the Consumer Price Index as published by the U.S. Bureau of Labor Statistics.

(b) Deepsea fleet statistics include those for time-chartered ships and STJS pool partner ships.

(c) Regional fleet statistics include under the end of the deepsea fleet.
 (c) Regional fleet statistics include only wholly-owned ships and cargo carried by the Regional fleet on behalf of the deepsea fleet.
 They include results of both Northern Europe and US barging activities.

(d) Operating days for deepsea fleet include ships out on Time Charter.